

The Three Consultants

Ten Minutes Tops!



Client – 90 seconds



Consultants – 1-2 minutes to clarify



Client Turns Back & Takes Notes



Consultants – 4 minutes to discuss & brainstorm ideas



Client Shares & Clarifies Most Valuable Information – 2 minutes



What, So What, Now What?

W3



AIM: Reflect on...

THE PROCESS INCLUDES:

- What happened?

- *Individual – 1 minute*
- *Small Group – 5 minutes*

- As a result of what happened, So What?

- *Individual – 1 minute*
- *Small Group – 5 minutes*

- Based on this, Now What?

- *Individual – 1 minute*
- *Small Group – 5 minutes*